



Corrigendum to MCI DMMP EoI No. MCI/DMMP/EoI/2016/01

1. Section 3 stands amended as follows

3. Tentative Calendar of Events

The following table enlists important milestones and timelines for completion of bidding activities:

S. No.	Milestone	Date and Time
1.	Release of Expression of Interest (EoI)	12-05-2016 onwards
2.	Last date for submission of written questions by bidders	16-05-2016
3.	Last date for Submission of EoI Response at MCI Office Dwarka	25-05-2016 till 1200 Hrs
4.	Opening of EoI Responses at MCI office Dwarka	25-05-2016 at 1300 Hrs
5.	Declaration of Short listed Firms	To be informed later

2. Section 6 stands amended as follows:

6. Pre-Qualification Criteria

The invitation for bids is open to all entities registered in India who fulfil prequalification criteria as specified below:

- a. MCI reserves its right to subject the bidders to security clearances as it deems necessary
- b. The participation is restricted to companies registered in India.
- c. The Bidder for MCI-DMMP project should satisfy all of the criteria below on its own:



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S.No.	Criteria	Documentary proof to be submitted
1	The bidder should be a company registered in India under the Companies Act, 1956 with a registered office and operations in India. The company should be operational in India for at least last five financial years as of 31st March 2016 as evidenced by the Certificate of Incorporation and Certificate of Commencement of Business issued by the Registrar of Companies, India.	Form B.1 : The legal entity (for company registered under the Companies Act,1956)
2	The bidder must be operating as IT System Integrator and should have an office in North India and also a development center in India.	Form B.1 : The legal entity
3	The bidder must be a single legal entity for all purposes during the entire duration of the project.	Form B.1 : The legal entity
4	The bidder should not have been blacklisted by Medical Council of India, any State Medical Council, any State Government, Central Government or any other Public sector undertaking or a Corporation or any other Autonomous organisation of Central or State Government as on Bid submission date.	Form B.2: undertaking of not being black listed
5	The bidder should have an annual turnover of Rs. 40 Crores or more in the last three financial years (each year) ending 31st March 2015 as evidenced by the audited accounts of the company.	Form B.3 of the Bid Response Formats
6A	<p>The bidder must have IT project experience, in which application development / customization was part of scope of work, of ONE successful Go-Live/ completed project executed in India/ abroad during the last ten years (from the date of publishing of the RFP) in one project of project value of INR 20 crores and above.</p> <p>In case the bidder has the above mentioned experience as a consortium partner, the scope of work of the bidder should have atleast been application development/ customization.</p> <p>The experience of the parent company or subsidiary company of the bidder shall also be admissible under the above mentioned experience.</p>	Form B.4 of the Bid Response Formats



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S.No.	Criteria	Documentary proof to be submitted
	<p>In order to establish relationship between bidder and its parent company or subsidiary, the extract of latest annual report or certificate of Registrar of Companies or certificate from third party auditor shall be submitted by the bidder as part of the EoI response. In case these documents are not made a part of EoI response of the bidder, the documents showcasing experience of any company/organization other than the bidding company, shall not be considered. Self-certification from the bidder shall not be considered for this purpose.</p> <p>In case project value is in any other currency other than INR, the conversion rate available at RBI website (https://www.rbi.org.in/scripts/ReferenceRateArchive.aspx) as on the last date of bid submission shall be used for conversion to INR.</p> <p>OR</p>	
6B	<p>The bidder must have IT project experience, in which application development / customization was part of scope of work, in TWO successful Go-Live/ completed project executed in India/ abroad during the last ten years (from the date of publishing of the RFP) in project of project value of INR 10 crores and above for each of the projects.</p> <p>In case the bidder has the above mentioned experience(s) as a consortium partner, the scope of work of the bidder should have atleast been application development/ customization.</p> <p>The experience of the parent company or subsidiary company of the bidder shall also be admissible under the above mentioned experience. In order to establish relationship between bidder and its parent company or subsidiary, the extract of latest annual report or certificate of Registrar of Companies or certificate from third party auditor shall be submitted by the bidder as part of the EoI response. In case these</p>	Form B.4 of the Bid Response Formats



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S.No.	Criteria	Documentary proof to be submitted
	<p>documents are not made a part of EoI response of the bidder, the documents showcasing experience of any company/organization other than the bidding company, shall not be considered. Self-certification from the bidder shall not be considered for this purpose.</p> <p>In case project value is in any other currency other than INR, the conversion rate available at RBI website (https://www.rbi.org.in/scripts/ReferenceRateArchive.aspx) as on the last date of bid submission shall be used for conversion to INR.</p> <p>OR</p>	
6C	<p>The bidder must have IT project experience, in which application development / customization was part of scope of work, in THREE successful Go-Live/ completed project executed in India/ abroad during the last ten years (from the date of publishing of the RFP) in project of project value of INR 8 crores and above for each of the projects.</p> <p>In case the bidder has the above mentioned experience(s) as a consortium partner, the scope of work of the bidder should have atleast been application development/ customization.</p> <p>The experience of the parent company or subsidiary company of the bidder shall also be admissible under the above mentioned experience. In order to establish relationship between bidder and its parent company or subsidiary, the extract of latest annual report or certificate of Registrar of Companies or certificate from third party auditor shall be submitted by the bidder as part of the EoI response. In case these documents are not made a part of EoI response of the bidder, the documents showcasing experience of any company/organization other than the bidding company, shall not be considered. Self-certification from the bidder shall not be considered for this purpose.</p>	Form B.4 of the Bid Response Formats



EoI No: MCI/DMMP/EoI/2016/01

S.No.	Criteria	Documentary proof to be submitted
	In case project value is in any other currency other than INR, the conversion rate available at RBI website (https://www.rbi.org.in/scripts/ReferenceRateArchive.aspx) as on the last date of bid submission shall be used for conversion to INR.	



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QUERY REPONSE

Bidder 1				
S. No.	EOI Document Reference(s) (Section & page number)	Content of EOI Requiring Clarification(s)	Points of Clarification	MCI's response
1	6A ---Pre Qualification Criteria--Page no. 17	The bidder must have IT project experience, in which application development / customization was part of scope of work, of ONE successful Go-Live/ completed project executed in India/ abroad during the last ten years (from the date of publishing of the RFP) in one project of project value of INR 32 crores and above.	You are requested to kindly amend this clause as "The bidder must have IT project experience, in which application development / customization was part of scope of work, of ONE successful Go-Live/ completed project executed in India/ abroad during the last ten years (from the date of publishing of the RFP) in one project of project value of INR 20 crores or above.	The Section 6 of the EoI stands amended. Please refer the Corrigendum.
2	6B ---Pre Qualification Criteria--Page no. 17	The bidder must have IT project experience, in which application development / customization was part of scope of work, in TWO successful Go-Live/ completed project executed in India/ abroad during the last ten years (from the date of publishing of the RFP) in project of project value of INR 20 crores and above for each of the projects.	You are requested to kindly amend this clause as "The bidder must have IT project experience, in which application development / customization was part of scope of work, in TWO successful Go-Live/ completed project executed in India/ abroad during the last ten years (from the date of publishing of the RFP) in project of project value of INR 10 crores or above for each of the projects.	The Section 6 of the EoI stands amended. Please refer the Corrigendum.
3	6C ---Pre Qualification Criteria--Page no. 17	The bidder must have IT project experience, in which application development / customization was part of scope of work, in THREE successful Go-Live/ completed project executed in India/ abroad during the last ten years (from the date of publishing of the RFP) in project of project value of INR 16 crores and above for each of the projects.	You are requested to kindly amend this clause as "The bidder must have IT project experience, in which application development / customization was part of scope of work, in THREE successful Go-Live/ completed project executed in India/ abroad during the last ten years (from the date of publishing of the RFP) in project of project value of INR 10 crores or above for each of the projects.	The Section 6 of the EoI stands amended. Please refer the Corrigendum.

Bidder 2

S. No.	Points of clarification required	MCI's response
1	We kindly request MCI to reduce the turnover criteria to INR 30 Crores where it is currently capped at INR 40 Crores.	No change
2	We observe from the EIO document that, MCI is accepting WO where bidding company is part of a consortium. But the EOI states that the bidder should have been responsible for application development as part of the consortium. Since PO/ WO issued by Government clients as part of a consortium project does not specifically mention roles and responsibilities of each party in the consortium, we kindly request MCI to accept self-certification by the bidder for the same.	A copy of consortium agreement can be submitted as supporting document. The scope of the work should be evident from the consortium agreement

Bidder 3

S. No.	Points of clarification required	MCI's response
1	PQ criteria 5 mentions bidder should have minimum turnover of Rs 40 crores in the last three financial years and criteria 6A requires bidder should have completed a project worth 32 crores, that is, 80% of the total turnover. Similarly 6B and 6C requires completion certificate of two and three project worth 20 crores and 16 crores respectively. These are very strong conditions for companies to accomplish.	The Section 6 of the EoI stands amended. Please refer the Corrigendum.

Bidder 4

S. No.	Points of clarification required	MCI's response
1	<p>After going through the PQ criteria of Expression of interest (EOI) - MCI/DMMP/EoI/2016/01. I would like to bring to your kind attention that these PQs are very tough, especially 6A. For an INR 40 crore company, to have a completion certificate of one project worth 32 crore is highly improbable. Criteria 6B and 6C also fall in same lines.</p> <p>I humbly suggest you to kindly give relaxation in 6A, so there can be level playing field for this project.</p>	<p>The Section 6 of the EoI stands amended. Please refer the Corrigendum.</p>

Bidder 5

S. No.	Points of clarification required	MCI's response
1	<p>Since MCI is accepting projects executed abroad also as part of pre-qualification criteria, we kindly request MCI to accept PO/ WO issued by the client(s) in the name of our overseas registered entities also. We are putting forward this kind request, since Govt. offices in overseas countries releases PO/ WO in the name of entities which are registered in their geographical area to ensure that the contract is legally bound between the parties</p>	<p>The Section 6 of the EoI stands amended. Please refer the Corrigendum.</p>
2	<p>We request MCI to accept PO/ WO + Self-certificate by the bidder (as part of project completion/ implementation). We request MCI to accept self-certification by bidder also since the project involves multiple activities like: application development, supply/ installation and commissioning of HW/ NW components etc. Usually, client doesn't issue completion certificate unless the entire scope of work of the project is complete. Keeping this in mind we are requesting MCI to consider self-certification by the bidder also.</p>	<p>No change</p>

Bidder 6				
S.#	Clause Ref	Description	Query	MCI's response
1	4 on Page 12/28	Min scope of work of Bidder/ SI - 1. Application development, 2. Operation and maintenance of the DMMP solution, 3. Management of cloud / IaaS, services related to DMMP.	Subcontracting should be allowed in these scope of work too.	No change.
2	S. 1(v) on Pg. 15/28	The clause refers to signing of a definitive agreement that results from this EOI process. What is the scope of this agreement – will all future RFPs be governed by this agreement or will the detailed T&Cs be as per the terms provided in the individual RFP?	The terms of this contemplated agreement have not been shared as part of this EOI. Kindly throw some light on this document.	Detailed terms and conditions will be spelt out in the RFP
3	1 on Pg. 16/28	The bidder should be a company registered in India under the Companies Act, 1956 with a registered office and operations in India. The company should be operational in India for at least last five financial years as of 31st March 2016 as evidenced by the Certificate of Incorporation and Certificate of Commencement of Business issued by the Registrar of Companies, India.	We request MCI to consider the following: In case of separation of business, bidder may utilize the credentials, financials and track record of its predecessor to fulfil the evaluation criteria, including year of operations	No change.
4			As per various reports and news updates, we are of the information that the composition, role and functioning of the MCI is currently being closely evaluated by a Parliamentary Committee and that certain recommendations were already made by them. With this background, in an event where certain recommendations are implemented with a result that MCI may stand dissolved or its mandate is altered, it is requested to confirm as to which will be the Body responsible for collaboration with the Bidders on this EOI/RFP and to take the project forward.	The query is beyond the scope of this EoI.

Bidder 7				
Sr. No.	Clause	Page no	Query	MCI's response
1	Last date for Submission of EoI Response at MCI Office Dwarka	1	This is significantly large project which require approvals at higher level inside the organization, request you to consider extension by another week for submission of EOI	The Section 3 of the EoI stands amended. Please refer the Corrigendum.
2	Subcontracting	11	Please note that for management of cloud infra and other hardware and point solutions we need to form consortium to meet the requirement of the project. As we understand, the intent of the project is to engage software company however without flexibility of consortium and subcontractor, this scope is limited to only big SI companies. Request you to provide the flexibility to select our partner which all responsibility and liability to the lead bidder.	No change.
3	6A - The bidder must have IT project experience, in which application development / customization was part of scope of work, of ONE successful Go-Live/ completed project executed in India/ abroad during the last ten years (from the date of publishing of the RFP) in one project of project value of INR 32 crores and above.	16	Please note that legal entity executed project outside India may not be same entity which is submitting the bid in this case. This will be true for most of organization as legal entity leading the bid outside country is always different. Please confirm if citation is considered at global level executed by same network of firm. request you to consider the experience of global firm in this regard or allow the consortium so that we can position global experience.	The Section 6 of the EoI stands amended. Please refer the Corrigendum.